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1188

19 MAR 70 CITE SANTIAGO

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DIRECTOR

1.

2. ALESSANDRI CAMPAIGN COMMAND, DEPARTING FROM PREMISE THAT ALLENDE'S BEDROCK STRENGTH ONE MILLION, HENCE TWO MILLION VOTES REMAIN TO BE DIVIDED UP BETWEEN ALESSANDRI AND TOMIC, FIRMLY SET ON STRATEGY WHOSE MAIN THRUST IS TO WHITTLE DOWN TOMIC'S VOTE AND NEVER MIND ALLENDE. THEY ARGUE THAT FAILURE TO CONVINCE CHILEAN VOTER THAT ALESSANDRI AND NOT TOMIC IS ALTERNATIVE TO COMMUNISM SPELLS CERTAIN DEFEAT FOR BOTH.

3.